Preferential Pricing Ticketing Instructions for Corporate Customers of British Airways & Iberia

Effective from 01 August 2019

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Section 1

1. Notice to Agency

Notice to Agency

You have been designated an(a) Appointed Agent of Record ("Appointed Agent") to book travel on behalf of "The Customer" and issue tickets on those Carriers indicated in appendix 3 for the Customer using the Contracted Fares, in accordance this Notice ("Ticket Instructions"). In addition to the terms of your ARC or IATA agency agreement with the Carrier, your role as Agent requires that you:

(a) comply with each Carrier's ticketing instructions, tariffs, fare rules and Conditions of Carriage;

(b) report travel data where required by the Carrier to certain data aggregators designated by the Carrier;

(c) immediately report any fraudulent or unauthorised use of a Contracted Fare;

(d) comply with the confidentiality obligations and other requirements set out in the terms and conditions; and

(e) ensure each of your Agency locations complies with this Notice.

If you issue a ticket in violation of this Notice, in addition or as an alternative to any remedies a Carrier may have against you, the Carrier may issue a debit memo to you for any deficiency or any loss incurred and may immediately terminate your Agency or the agency location involved.

The term of your Agency is determined by Customer and the Corporate Travel Agreement. Each Carrier retains the right to terminate your appointment as Agent under the Corporate Travel Agreement with immediate effect upon termination of your Agency appointment.

If there is any inconsistency between the provisions of this Notice and any other agreement you have with a Carrier, this Notice prevails in respect of Customer's Contracted Fares.

YOUR FIRST INSTANCE OF BOOKING USING THE CONTRACTED FARES WILL CONSTITUTE YOUR AGREEMENT WITH EACH CARRIER REFERENCED IN THE CORPORATE TRAVEL AGREEMENT TO BE BOUND BY THE TERMS OF THIS NOTICE.

Confidentiality

The Appointed Travel Agent hereby undertakes to British Airways and Iberia:

(a) to keep confidential the contents of the Agreement, all information provided by BA or IB to the Appointed Travel Agent under the Agreement or pursuant to these ticketing instructions; and

(b) not to disclose any such information to any third party without BA's or IB's prior written consent unless otherwise required by law; and

(c) if disclosure of any information is required by law, to inform BA or Iberia in writing of this fact before making such disclosure and only to make such disclosure to the persons to whom it is required by law.

2. Specific Entries Guide

a. Mandatory CLID entries for BA and IB
b. BACCI instruction sheet for BA
c. Specific entries for IB
d. Entries for Amadeus pricing
e. Other carrier ticketing instructions (where applicable)

a. Corporate Identifier (CLID) for all BA flight and IB flight segments

Amadeus: SR **CLID XX** HK/**IN12345**

SR* **CLID XX** HK/**IN12345** (preferred method; for PNRs with no itinerary booked)

Amadeus E-Travel Management: SR **CLID XX** HK/**YYIN12345**

Apollo: 3SSR **CLID XX** HK/**IN12345**

Galileo: SI.SSR**CLIDXX**HK1/**IN12345** (note the 1 after the HK)

Sabre: 3**CLIDXX**/**IN12345**

Worldspan: 3SSR **CLID XX** HK/**YYIN12345**

Travelsky SSR **CLID XX** HK/**IN12345**

Explanation: Key word **CLID** is the industry standard for tracking identifiers.

XX is the marketing carrier of the related segment

IN (4 or 5 numerical characters)

YY is the 2 letter carrier code (applicable to Worldspan only)

Use with the DTID key word and BACCI code for British Airways bookings

b. BACCI GDS Instruction Sheet for British Airways bookings

- This instruction is effective on all bookings made for BA.
- All bookings on British Airways flights for above client require below client code to be entered as an OSI or SK item following a keyword DTID;
- The Client code is the BACCI code, as detailed in the Corporate ID's section

  Amadeus Entry SK DTID BA-AB1234CD

  Please note there is a space after SK and again a space after DTID

  SABRE/Abacus/Worldspan Entry 3OSI BA DTID.AB1234CD

  Please note there is a space after 3OSI and again after BA and a "dot" after DTID

  Galileo Entry SI.BA*DTID.AB1234CD

  Please note there is a "dot" after SI and after the DTID

  Apollo Entry =:3OSI BA DTID.AB1234CD

  Please note there is a "dot" after the DTID and a space before the Client Code

  Travelsky Entry OSI BA DTID. AB1234CD
- The client (BACCI) code is also required for ticket stocks belonging to carriers other than British Airways and Iberia
- Please do not enter above client code on bookings for any other clients.
- Where required, the passengers Executive Card number is to be entered in the booking using the correct entry to identify the passenger as an Executive Card member.
- Please programme above OSI / SK entry in the Corporate Profile to enable automated or short-form entry at every booking.
- Please do not change the BACCI code including but not exclusive to a suffix containing XX.

USE BOTH BACCI AND CLID ENTRY

c. Travel Agent Instruction Sheet for Iberia (IB) bookings

An OSI to Iberia with the word "Corporate" must be entered into all corporate PNRs at time of original booking:

• Amadeus Entry	OSI IB CORPORATE
• Sabre / Worldspan	3OSI IB CORPORATE
• Galileo	SI.IB*CORPORATE (free text)

Manual insertion of IB Tour Code

• Amadeus	FT*NCXXXXXXXX
• Sabre / Worldspan	I*NCXXXXXXXX
• Galileo	TCNCXXXXXXXX

d. Entries for Amadeus Pricing

To price corporate fares in Amadeus FXP/R,Uxxxxxxx

To price a combination of corporate and published fares in Amadeus FXP/R,Uxxxxxxx:p

e. Other Carrier Additional Ticketing Instructions (where applicable)

American Airlines

Agency agrees to ensure that the Customer number ("CART #") and the Customer's authorization number ("AN #") appears in the "Tour Code Box" on all of Customer's tickets issued on AA ticket stock (001), whether or not a discount applies to the class of fare or type of fare ticketed. Ticket designator must appear on each ticket where an upfront discount or guaranteed fare is used. All tickets should be issued using ATPCO private fares and/or fares filed in ATPCO Category 25. Split ticketing is not allowed. Tickets must be issued as a percentage off published fares as listed on the Ticketing Instructions; no other industry fares are eligible for the discount. The percentage off must be applied in full at the time of ticketing and Customer will not receive any payment or reimbursement for discounts not applied at time of ticketing.

You are responsible for thoroughly testing the pricing, verifying the "CART #", "AN #", and ticket designator provided in the ticketing instructions. If any discrepancies are found, you must notify American Airlines within 1 week of contract implementation otherwise your agency assumes responsibility for all errors and/or omissions.

Negotiated/discounted fares do not apply to codeshare flights, except when specified on Exhibit A – Financial Terms, and will result in debit memo.

Private fare/Cat 25 format(s)

Sabre - W#Icorpid or W#AC*corpid

Apollo - $B-accountcode

Galileo - FQ-accountcode

Worldspan - 4PFSR#/@@accountcode

Amadeus - /R,Uaccountcode

Travelsky - FSI/AA///#C*account code

Travelsky - FSI.AA.P//#C*account code

Contact your host GDS for additional pricing/ticketing formats

If your GDS does not auto-populate the tour code information through Cat 25, please contact your GDS help desk for tour code format(s).

For EMEA, please contact our Sales Support team by email

CE UK :	sales.uk@aa.com
CE EU:	
Belgium, Netherlands	Sales.benelux@aa.com
France	Sales.france@aa.com
Germany, Austria	Sales.germany@aa.com
Ireland	Sales.ireland@aa.com
Italy	Sales.italy@aa.com
Portugal	Sales.portugal@aa.com
Switzerland	Sales.switzerland@aa.com
Nordics	support.nordic@aa.com
Greece	sales.greece@aa.com
Hungary	sales.hungary@aa.com

Czech Republic	sales.czech@aa.com

Japan Airlines:

The tickets must be issued on the plate/stock of Japan Airlines (131), and all tickets should be issued using ATPCO private fares and/or fares filed in ATPCO Category 25. Tickets must be issued as a percentage off published fares as listed on the Ticketing Instructions; no other industry fares are eligible for the discount.

Tour Codes must appear in the fare box on all of customer's tickets.

Tickets designator must appear after Fare Basis on each ticket.

You are responsible for thoroughly testing the pricing, verifying Account codes, Tour Codes and ticket designator provided in the ticket coupon.

Please use the following GDS code to access fares.

Amadeus : /R,UAccount Code(6 digits number)

Galileo : FQ-Account code

Sabre : W#I

WorldSpan : 4PFSR#/@@Account code

Apollo: $B-Account code

If your GDS does not show the tour code information through Cat 25, please contact your GDS help desk for the tour code formats.

(Japan Airlines only)

If you have any problem or question, please contact our Agency Support Team by email.

er.agencydesk@jal.com

Section 2

1. Reservations

1.1 The Appointed Travel Agent shall make all reservations for Eligible Travel at Discounted Fares in the applicable Booking Classes set out in the Schedule of Percentage Discounts/Discounted Fares in this Agreement using the Appointed Travel Agent's chosen GDS.

1.2 The Appointed Travel Agent may make reservations for Eligible Travel made at Discounted Fares using the corporate code via the Appointed Travel Agent's chosen GDS.

1.3 The Appointed Travel Agent shall only issue tickets at Discounted Fares on carriers specified in

http://www.britishairways.com/cms/global/pdfs/corporate/corporate-ticketing-instructions.pdf

2. Ticketing

The Appointed Travel Agent shall issue all tickets for Eligible Travel at Discounted Fares in accordance with the following:

2.1 The tour code(s) set out above must appear in the tour code box of the passenger's eTicket. The tour code set out above must also appear in the tour code box of the audit coupon and the agency coupon, if any. Tickets issued without the tour code will not be eligible for a Percentage Discount pursuant to the Agreement and the carrier will claim the difference between the Discounted Fare at which any such ticket has been issued and the lowest published fare applicable to the City Pair Route and booking class from the Appointed Travel Agent through the BSP by raising an agency debit memo against the Appointed Travel Agent's IATA number.

2.2 Refer all changes to the issuing agent.

2.3 The Appointed Travel Agent shall ensure that all tickets issued with the benefit of a Discounted Fare pursuant to the Agreement include ATPCo rule number or "UQ" as the Ticket Designator immediately following the fare basis for British Airways tickets and either the fare basis or ticket designator include "E9" for Iberia tickets

2.4 The carrier (BA or IB) will act as the merchant.

2.5 Discounted Fares are exclusive of airport and governmental taxes, duties, charges and VAT and airline surcharges of whatsoever nature, which shall be collected by the Appointed Travel Agent from the Company in addition to the relevant Discounted Fare.

2.6 For a list of eligible operating and marketing carriers permitted see Permitted Carriers below

3. Special Conditions

The following special conditions apply to all tickets at Discounted Fares issued by the Appointed Travel Agent:

3.1 eTickets – Mandatory (where eTicket is available on the City Pair Route).

3.2. Open Jaws: Permitted

Open Jaw at Destination: Within Area + mileage of open jaw must be less than that of the longest flown sector

3.3. Combinations – Permitted provided the Discounted Fare is combined with a BA or IB Only Fare. A BA/IB Only Fare is one which must be flown solely on a BA or IB Marketed flight pursuant to the relevant fare rules.

3.4. Cancellations/Changes/Upgrades/Refunds/No shows/Ticketing Time Limits: As governed by the fare rule in your booking system.

3.4.i. For the European point of commencement Standard product, the following applies:

Europe excluding United Kingdom and Spain to North America First and Business fares:

Any Preferred fare with 21 day Advance Purchase or less* will have the Advance Purchase and Minimum Stay removed. From Austria, Belgium, Germany and Switzerland, this is extended to 28 days Advance Purchase fares.

* For AA marketed fares, this will apply to 14 day Advance Purchase or less

The following time limits will apply: 28 days after booking or 3 days before departure or if within 3 days, 1 day after booking

3.5. Passenger Disclosure: The Appointed Travel Agent must advise passengers of the following at time of booking: Any cancellations, changes, upgrades, refunds, or no shows not made through issuing office may be subject to additional charges and an automatic change of the fare rules applicable to your booking. Changes may not be possible if not made through issuing office.

3.6. Each reservation for Eligible Travel made pursuant to this Agreement shall be for no more than nine (9) Eligible Travellers.

3.7. Travel Incentives/Discounts are not applicable for child or infant fares.

3.8. Downgrades: As governed by the fare rule in your booking system.

3.9. Permitted routings and operating carriers: Within Mileage limitations or specified route map using carriers specified in the Permitted Carriers table below.

3.10 Preferential pricing does not apply to fares that only permit hand baggage

4. Ticket Identifiers

4.1 For all BA and IB flight segments, enter CLID code in accordance with the instructions provided in the Specific Entries Guide below.

4.2 British Airways only

i) In applicable markets, accurately submit monthly a data file of all tickets issued on 125 paper in accordance with the instructions provided in the Specific Entries Guide below.

ii) Enter the BACCI code into all reservations in accordance with the instructions provided in the Specific Entries Guide below

5. Fare Distribution

5.1. The carrier will distribute all fares to those IATA and Pseudo City Codes (PCC)/Office ID's detailed to the carrier through the IAG Sales Hub.

5.2. All updated to IATA, PCC and Account Codes must be made through the IAG Sales hub.

5.3. Unless agreed in advance, the carrier will not distribute fares where the Point of Origin is a different country to that of the IATA's country.

Section 3

1. Permitted Carriers

On all Journey Groups and Routings, discounts are valid on both British Airways and Iberia operated services and the marketing codes listed below apply where the marketing carrier participates in your Corporate Travel Agreement.

Any long-haul service marketed as BA or IB can be interlined with any short-haul service operated by BA or IB as per IATA interline rules.

Only ticket numbers prefixed 075 or 125 are permitted.

Added 01Jan20 - where net prime combinability has been enabled, ticket numbers prefixed 001 (AA), 105 (AY) or 131 (JL) are permitted.

British Airways and Iberia work with select airline partners around the world to bring the benefits of their networks, products and services. Details of these carriers are listed below:

Grouping	**Permitted carriers**	**Region**	**Marketing code**	**Conditions**
BA & IB franchises and subsidiaries	BA Cityflyer, Comair, Eastern Airways, Iberia Express, Iberia Regional Air Nostrum, SUN-AIR of Scandinavia, Vueling	Global	BA, IB	-
Grouping	**Permitted carriers**	**Region**	**Marketing code**	**Conditions**

oneworld alliance	**one**world carriers	Global	BA, IB	When connecting to a British Airways or Iberia marketed service
	American Airlines, American Envoy	Between North America and Europe, Spain and the United Kingdom excluding Contract Express	AA	Permitted in combination with a British Airways, Finnair or Iberia marketed service
		Within North America	AA	When connecting to an American Airlines, British Airways, Finnair or Iberia British Airways
	Japan Airlines	Between Europe, Spain and the United Kingdom and Japan excluding Contract Express	JL	Permitted in combination with an AY BA or IB marketed service

		Within the Far East, South Asian Sub-continent, Pacific and Japan	JL	When connecting to a British Airways marketed service
	Cathay Pacific, Malaysian Airlines, Qantas, Sri Lankan	Within the Far East, South Asian Sub-continent, Pacific and Japan	CX, MH, QF, UL	When connecting to a British Airways marketed service
	Finnair	Within Finland	AY	When connecting to a British Airways marketed service
		Within Europe	AY	When connecting to a British Airways marketed service as part of a long-haul journey
		Between Europe, Spain and the United Kingdom and Japan excluding Contract Express	AY	Permitted in combination with a British Airways, Iberia or JL marketed service
		Between North America and Europe, Spain and the United Kingdom excluding Contract Express	AY	Permitted in combination with an American Airlines, British Airways or Iberia marketed service

	LAN, TAM	Within South America	LA, JJ	When connecting to a British Airways marketed service
	Qatar Airways, Royal Jordanian	Within the Middle East	QR, RJ	When connecting to a British Airways marketed service
	S7 Airlines	Within Russia	S7	North and South America point of Sale only, and only when connecting to a British Airways marketed service
Grouping	**Permitted carriers**	**Region**	**Marketing code**	**Conditions**
Other	Aer Lingus	Between the Republic of Ireland and the United Kingdom	BA, EI	When connecting to a British Airways marketed service (excludes United Kingdom and Republic of Ireland point of sale)
			BA, EI	Republic of Ireland point of sale: When connecting to a British Airways marketed long-haul service
	Alaskan, Westjet	Within North America	BA, AS, WS	When connecting to a British Airways marketed service
	Loganair	Within the United Kingdom	BA	When connecting to a British Airways marketed service

2. Geographic region definitions

Region 1	Region 2	Sub Region	Country
WOR	**US**	**US**	**50 U.S. States and Puerto Rico (US), U.S. Virgin Islands, (VI)**
	MEXICO	**Mexico**	**Mexico (MX)**
	NORTH AMERICA (NATL)	**US**	**50 U.S. States and Puerto Rico (US), U.S. Virgin Islands, (VI)**
		Canada	**Canada (CA)**
	Latin America and Caribbean (LACR)	**Caribbean**	**Anguilla (AI), Antigua (includes Barbuda) (AG), Aruba (AW), Bahamas (BS), Barbados (BB), Bermuda (BM), British Virgin Islands (VG), Cayman Islands (KY), Cuba (CU), Dominica (DM), Dominican Republic (DO), Grenada (GD), Guadeloupe (GP), Haiti (HT), Jamaica (JM), Martinique (MQ), Montserrat (MS), Netherlands Antilles (AN), Nevis (includes St. Kitts) (KN), St. Lucia (LC), St. Vincent (VC), Trinidad and Tobago (TT), Turks and Caicos Islands (TC)**
		Central America	**Belize (BZ), Costa Rica (CR), El Salvador (SV), Guatemala (GT), Honduras (HN), Nicaragua (NI), Panama (PA)**
		South America	**Argentina (AR), Bolivia (BO), Brazil (BR), Chile (CL), Colombia (CO), Ecuador (EC), French Guyana (GF), Guyana (GY), Paraguay (PY), Peru (PE), Suriname (SR), Uruguay (UY), Venezuela (VE)**

	Europe **On JB markets**	**Europe JB** **JB Europe**	**Austria (AT), Belgium (BE), Bulgaria (BG), Croatia (HR), Cyprus (CY), Czech Republic (CZ), Denmark (DK), Estonia (EE), Finland (FI), France (FR), Germany (DE), Gibraltar (GI), Greece (GR), Hungary (HU), Iceland (IS), Ireland (IE), Italy (IT), Latvia (LV), Lithuania (LT), Luxembourg (LU), Malta (MT), Netherlands (NL), Norway (NO), Poland (PL), Portugal (includes Azores and Madeira) (PT) Romania (RO), Slovakia (SK), Slovenia (SI), Spain (including the Canary Islands) (ES), Sweden (SE), Switzerland (CH), United Kingdom (including Isle of Man and the Channel Islands) (GB)**
		Other **IAG Europe**	**Albania (AL), Algeria (DZ), Andorra (AD), Armenia (AM), Belarus (BY), Bosnia Herzegovina (BA), Faroe Islands (FO), Georgia (GE), Liechtenstein (LI), Macedonia (MK), Moldova (MD), Monaco (MC), Montenegro (ME), Morocco (MA), Russia Federation (RU), San Marino (SM), Serbia (RS), Tunisia (TN), Turkey (TR), Ukraine (UA)**

	Europe (EURP)		**Albania (AL), Algeria (DZ), Andorra (AD), Armenia (AM), Austria (AT), Belarus (BY), Belgium (BE), Bosnia Herzegovina (BA), Bulgaria (BG), Croatia (HR), Cyprus (CY), Czech Republic (CZ), Denmark (DK), Estonia (EE), Faroe Islands (FO), Finland (FI), France (FR), Georgia (GE), Germany (DE), Gibraltar (GI), Greece (GR), Hungary (HU), Iceland (IS), Ireland (IE), Italy (IT), Latvia (LV), Liechtenstein (LI), Lithuania (LT), Luxembourg (LU), Macedonia (MK), Malta (MT), Moldova (MD), Monaco (MC), Montenegro (ME), Morocco (MA), Netherlands (NL), Norway (NO), Poland (PL), Portugal (includes Azores and Madeira) (PT) Romania (RO), Russia Federation (RU), San Marino (SM), Serbia (RS), Slovakia (SK), Slovenia (SI), Spain (including the Canary Islands) (ES), Sweden (SE), Switzerland (CH), Tunisia (TN), Turkey (TR), Ukraine (UA), United Kingdom (including Isle of Man and the Channel Islands) (GB)**
	PACIFIC (SWPC)		**Australia (includes Cocos (Keeling) Island) (AU), Christmas Island (CX), Cook Islands (CK), Fiji Islands (FJ), French Polynesia (PF), Kiribati (KI), Nauru (NR), New Caledonia (includes Loyalty Islands) (NC), New Zealand (NZ), Niue (NU), Norfolk Islands (NF), Papua New Guinea (PG), Pitcairn Island (PN), Solomon Islands (SB), Tonga (TO), Tuvalu (TV), Vanuatu (VU), U.S. Pacific Islands (includes American Samoa, Northern Mariana Islands and Palau Islands) (PC), Wallis And Futuna Islands (WF), Western Samoa (WS)**
	FAR EAST (FARE)	**Asia JB***	**China (CN), Guam (GU), Hong Kong (HK), Indonesia (ID), Japan (JP), Malaysia (MY), Philippines (PH), Singapore (SG), South Korea (KR), Taiwan (TW), Thailand (TH), Vietnam (VN)** ***BA - Asia JB and Asia Other equals Far East**

		Asia Other*	**Afghanistan (AF), Bangladesh (BD), Bhutan (BT), Brunei (BN), India (IN), Kazakhstan (KZ), Kampuchea (formerly Cambodia) (KH), Kyrgyzstan (KG) Laos (LA), Macau (MO), Micronesia (includes Carolina Island and Marshall Islands) (FM), Mongolia (MN), Myanmar (MM), Nepal (NP), North Korea (KP), Pakistan (PK), Republic of Maldives (MV), Sri Lanka (LK), Tajikistan (TJ), Turkmenistan (TM), Uzbekistan (UZ)** ***BA – separate element for South Asian Sub-Continent**
	South Asian Sub-Continent (SASC/SEAS)*		**Afghanistan (AF), Bangladesh (BD), Bhutan (BT), India (IN), Nepal (NP), Pakistan (PK), Republic of Maldives (MV), Sri Lanka (LK)** ***AA – these countries are included as Asia Other**
	Japan (JP)		**Japan (JP)**
	MIDDLE EAST (MIDE)		**Azerbaijan (AZ), Bahrain (BH), Egypt (EG), Iran (IR), Iraq (IQ), Israel (IL), Jordan (JO), Kuwait (KW), Lebanon (LB), Oman (OM), Qatar (QA), Saudi Arabia (SA), Sudan (SD), Syria (SY), Republic of Yemen (YE), United Arab Emirates (AE)**

	AFRICA (AFRA)		**Angola (AO), Benin (BJ), Botswana (BW), Burkina Faso (BF), Burundi (BI), Cameroon (CM), Cape Verde (CV), Central African Republic (CF), Chad (TD), Comoros (KM), Cote d'Ivoire (Ivory Coast) (CI), Djibouti (DJ), Equatorial Guinea (GQ), Ethiopia (ET), Eritrea (ER) Gabon (GA), Gambia (GM), Ghana (GH), Guinea (GN), Guinea Bissau (GW), Kenya (KE), Libya (LY), Lesotho (LS), Liberia (LR), Madagascar (MG), Malawi (MW), Mali (ML), Mauritania (MR), Mauritius (MU), Mayotte (YT), Mozambique (MZ), Namibia (NA), Niger (NE), Nigeria (NG), Reunion Island (RE), Rwanda (RW), Sao Tome and Principe (ST), Senegal (SN), Seychelles (SC), Sierra Leone (SL), Somalia (SO), South Africa (ZA), Swaziland (SZ), Tanzania (TZ), Togo (TG), Uganda (UG), Western Sahara (EH), Zaire (Congo) (CD) Zambia (ZM), Zimbabwe (ZW)**

Additional regional codes (added 01Jan20)

AS2

Afghanistan (AF), Brunei (BN), China (CN), East Timor (TL), Hong Kong (HK), Indonesia (ID), Japan (JP), Kampuchea (formerly Cambodia) (KH), Kazakhstan (KZ), Kyrgyzstan (KG) Laos (LA), Macau (MO), Malaysia (MY), Mongolia (MN), Myanmar (MM), North Korea (KP), Philippines (PH), Russia Asia Region (XU), Singapore (SG), South Korea (KR), Thailand (TH), Taiwan (TW), Tajikistan (TJ), Turkmenistan (TM), Uzbekistan (UZ), Vietnam (VN)

OC2

American Samoa (AS), Australia (AU), Christmas Island (CX), Cocos Islands (CC), Cook Islands (CK), Fiji Islands (FJ), French Polynesia (PF), Guam (GU), Micronesia (includes Carolina Islands) (FM), Kiribati (KI), Marshall Islands (MH), Nauru (NR), New Caledonia (includes Loyalty Islands) (NC), New Zealand (NZ), Niue (NU), Norfolk Islands (NF), Northern Mariana Islands (MP), Palau (PW), Papua New Guinea (PG), Solomon Islands (SB), Tonga (TO), Tuvalu (TV), Vanuatu (VU), U.S. Pacific Islands (UM), Wallis And Futuna Islands (WF), Western Samoa (WS)

EU2

Albania (AL), Armenia (AM), Austria (AT), Belarus (BY), Belgium (BE), Bosnia Herzegovina (BA), Bulgaria (BG), Croatia (HR), Cyprus (CY), Czech Republic (CZ), Denmark (DK), Estonia (EE), Faroe Islands (FO), Finland (FI), France (FR), Georgia (GE), Germany (DE), Gibraltar (GI), Greece (GR), Greenland (GL), Hungary (HU), Iceland (IS), Ireland (IE), Israel (IL), Italy (IT), Latvia (LV), Lithuania (LT), Luxembourg (LU), Macedonia (MK), Malta (MT), Moldova (MD), Monaco (MC), Montenegro

(ME), Netherlands (NL), Norway (NO), Poland (PL), Portugal (includes Azores and Madeira) (PT) Romania (RO), Russia Federation (RU), Serbia (RS), Slovakia (SK), Slovenia (SI), Sweden (SE), Svalbad and Jan Mayen (SJ), Switzerland (CH), Turkey (TR), Ukraine (UA)

ES2

Spain (including the Canary Islands) (ES)

UK2

United Kingdom (including Isle of Man and the Channel Islands) (GB)

LA2

Argentina (AR), Belize (BZ), Bolivia (BO), Brazil (BR), Chile (CL), Colombia (CO), Costa Rica (CR), Ecuador (EC), El Salvador (SV), Falkland Islands (FK), French Guyana (GF), Guatemala (GT), Guyana (GY), Honduras (HN), Nicaragua (NI), Panama (PA), Paraguay (PY), Peru (PE), Suriname (SR), Uruguay (UY), Venezuela (VE)

CA2

Anguilla (AI), Antigua (includes Barbuda) (AG), Aruba (AW), Bahamas (BS), Barbados (BB), Bermuda (BM), Bonaire (BQ), British Virgin Islands (VG), Cayman Islands (KY), Cuba (CU), Curacao (CW), Dominica (DM), Dominican Republic (DO), Grenada (GD), Guadeloupe (GP), Haiti (HT), Jamaica (JM), Martinique (MQ), Montserrat (MS), Nevis (includes St. Kitts) (KN), St. Barthelemy (BL), St. Lucia (LC), St. Martin (MF), St. Vincent (VC), Sint Maarten (SX), Trinidad and Tobago (TT), Turks and Caicos Islands (TC)

AF2

Algeria (DZ), Angola (AO), Benin (BJ), Botswana (BW), Burkina Faso (BF), Burundi (BI), Cameroon (CM), Cape Verde (CV), Central African Republic (CF), Chad (TD), Comoros (KM), Congo (CG), Cote d'Ivoire (Ivory Coast) (CI), Democratic Republic of Congo (CD), Djibouti (DJ), Equatorial Guinea (GQ), Egypt (EG), Ethiopia (ET), Eritrea (ER) Gabon (GA), Gambia (GM), Ghana (GH), Guinea (GN), Guinea Bissau (GW), Kenya (KE), Libya (LY), Lesotho (LS), Liberia (LR), Madagascar (MG), Malawi (MW), Mali (ML), Mauritania (MR), Mauritius (MU), Mayotte (YT), Mozambique (MZ), Namibia (NA), Niger (NE), Nigeria (NG), Reunion Island (RE), Rwanda (RW), St Helena Island (SH), Sao Tome and Principe (ST), Senegal (SN), Seychelles (SC), Sierra Leone (SL), Somalia (SO), South Africa (ZA), South Sudan (SS), Sudan (SD), Swaziland (SZ), Tanzania (TZ), Togo (TG), Tunisia (TN), Uganda (UG), Zambia (ZM), Zimbabwe (ZW)

MI2

Azerbaijan (AZ), Bahrain (BH), Iran (IR), Iraq (IQ), Jordan (JO), Kuwait (KW), Lebanon (LB), Oman (OM), Qatar (QA), Saudi Arabia (SA), Syria (SY), Republic of Yemen (YE), United Arab Emirates (AE)

SO2

Bangladesh (BD), Bhutan (BT), India (IN), Nepal (NP), Pakistan (PK), Republic of Maldives (MV), Sri Lanka (LK)

RO2

St Pierre and Miquelon (PM)

3. Glossary of terms

Interline	A commercial agreement between airlines for the provision of air travel
Marketed Flight Marketing Carrier	The airline whose identity or code appears with the flight number on the ticket. The airline appearing on the ticket can be different to the airline operating the flight
Operating Carrier	The airline whose aircraft will be used to operate the flight/service The airline appearing on the ticket can be different to the airline operating the flight
Ticket Taxes	Include all taxes, fees, levies and charges (including any insurance and fuel surcharges) recoverable from the passenger on the sale of an airline ticket (including the issue of a free of charge ticket) either payable by the ticketing Carrier or ultimately payable by the operating Carrier

4. Preferential Pricing

The Published fares on which the Preferential Pricing is based may change during the Agreement Period. If the published fare changes, the corporate fare may change accordingly.

The Preferential Pricing is only applicable to the specified Fare Basis and Booking Classes.

Letters appearing before the * apply. If your Fare Basis Code has these letters before the *, this Fare Basis Code will receive the preferred fares.

Letters appearing after the * apply. If your Fare Basis Code has these letters after the *, this Fare Bases Code will receive the preferred fares.

For Iberia, Fare Basis Codes the “*” is often displayed as “-“.

Preferential Pricing is directional unless a domestic or forming part of a round-trip.

Where included, Fixed Fares are valid for one year, after which they will be reviewed.

Preferential pricing does not apply to fares that only permit hand baggage.

Unless otherwise advised in section 3 of the Ticketing Instructions, any restrictions of the published fare will apply to the corporate fare.

The Market Grouping detail is found in
https://www.britishairways.com/assets/pdfs/corporate/corporate-market-grouping-definitions.pdf