



Preferential Pricing for Corporate Customers of British Airways & Iberia

Terms and Conditions

Effective from 01 August 2019

These Terms & Conditions form part of your complete Corporate Travel Agreement (CTA) and provide additional information applicable to the British Airways and Iberia addendum provided by your dedicated account manager. British Airways and Iberia reserve the right to change these Terms & Conditions without notice. We will notify you of any material change as soon as possible.

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1. Preferential Pricing

The Published fares on which the Preferential Pricing is based may change during the Agreement Period. If the published fare changes, the corporate fare may change accordingly.

The Preferential Pricing is only applicable to the specified Fare Basis and Booking Classes.

Letters appearing before the * apply. If your Fare Basis Code has these letters before the *, this Fare Basis Code will receive the preferred fares.

Letters appearing after the * apply. If your Fare Basis Code has these letters after the *, this Fare Basis Code will receive the preferred fares.

For Iberia, Fare Basis Codes the “*” is often displayed as “-“.

Preferential Pricing is directional unless a domestic or forming part of a round-trip.

Where included, Fixed Fares are valid for one year, after which they will be reviewed.

Unless otherwise advised in section 3 of the Ticketing Instructions, any restrictions of the published fare will apply to the corporate fare.

Additionally, for the European point of commencement Standard product, the following applies:

- Europe excluding United Kingdom and Spain to North America First and Business fares:
 - Any Preferred Fare with 21 day Advance Purchase or less* will have the Advance Purchase and Minimum Stay removed. From Austria, Belgium, Germany and Switzerland, this is extended to 28 days Advance Purchase fares.

* For AA marketed fares, this will apply to 14 day Advance Purchase or less

- o The following time limits will apply: 28 days after booking or 3 days before departure or if within 3 days, 1 day after booking

The Market Groupings detail is found in <https://www.britishairways.com/assets/pdfs/corporate/corporate-market-grouping-definitions.pdf>

2. Ticket Taxes and Goods & Services tax (GST)

Any discounts or other benefits provided under this agreement are calculated with reference to amounts payable exclusive of any GST or Ticket Taxes

The Customer must pay the Carriers upon demand, or furnish to the Carriers evidence of exemption from, all taxes, charges, fees and other imposts of whatever kind in connection to this agreement.

3. Permitted carriers

On all Journey Groups and Routings, discounts are valid on both British Airways and Iberia operated services and the marketing codes listed below apply where the marketing carrier participates in your Corporate Travel Agreement.

Any long-haul service marketed as BA or IB can be interlined with any short-haul service operated by BA or IB as per IATA interline rules.

Only ticket numbers prefixed 075 or 125 are permitted.

Added 01Jan20 - where net prime combinability has been enabled, ticket numbers prefixed 001 (AA), 105 (AY) or 131 (JL) are permitted.

British Airways and Iberia work with select airline partners around the world to bring the benefits of their networks, products and services. Details of these carriers are listed below:

Grouping	Permitted carriers	Region	Marketing code	Conditions
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BA & IB franchises and subsidiaries	BA Cityflyer, Comair, Eastern Airways, Iberia Express, Iberia Regional Air Nostrum, SUN-AIR of Scandinavia, Vueling	Global	BA, IB	-
Grouping	Permitted carriers	Region	Marketing code	Conditions
oneworld alliance	oneworld carriers	Global	BA, IB	When connecting to a British Airways or Iberia marketed service
	American Airlines, American Envoy	Between North America and Europe, Spain and the United Kingdom excluding Contract Express	AA	Permitted in combination with a British Airways, Finnair or Iberia marketed service
		Within North America	AA	When connecting to an American Airlines, British Airways, Finnair or Iberia marketed service

	Japan Airlines	Between Europe, Spain and the United Kingdom and Japan excluding Contract Express	JL	Permitted in combination with an AY BA or IB marketed service
		Within the Far East, South Asian Sub-continent, Pacific and Japan	JL	When connecting to a British Airways marketed service
	Cathay Pacific, Malaysian Airlines, Qantas, Sri Lankan	Within the Far East, South Asian Sub-continent, Pacific and Japan	CX, MH, QF, UL	When connecting to a British Airways marketed service
	Finnair	Within Finland	AY	When connecting to a British Airways marketed service
		Within Europe	AY	When connecting to a British Airways marketed service as part of a long-haul journey
		Between Europe, Spain and the United Kingdom and Japan excluding Contract Express	AY	Permitted in combination with a British Airways, Iberia or JL marketed service

		Between North America and Europe, Spain and the United Kingdom excluding Contract Express	AY	Permitted in combination with an American Airlines, British Airways or Iberia marketed service
	LAN, TAM	Within South America	LA, JJ	When connecting to a British Airways marketed service
	Qatar Airways, Royal Jordanian	Within the Middle East	QR, RJ	When connecting to a British Airways marketed service
	S7 Airlines	Within Russia	S7	North and South America point of Sale only, and only when connecting to a British Airways marketed service
Grouping	Permitted carriers	Region	Marketing code	Conditions
Other	Aer Lingus	Between the Republic of Ireland and the United Kingdom	BA, EI	When connecting to a British Airways marketed service (excludes United Kingdom and Republic of Ireland point of sale)
			BA, EI	Republic of Ireland point of sale: When connecting to a British Airways marketed long-haul service

	Alaskan, Westjet	Within North America	BA, AS, WS	When connecting to a British Airways marketed service
	Loganair	Within the United Kingdom	BA	When connecting to a British Airways marketed service

4. Geographic region definitions

Region 1	Region 2	Sub Region	Country	
WOR	US	US	50 U.S. States and Puerto Rico (US), U.S. Virgin Islands, (VI)	
	MEXICO	Mexico	Mexico (MX)	
	NORTH AMERICA (NATL)	US	US	50 U.S. States and Puerto Rico (US), U.S. Virgin Islands, (VI)
		Canada	Canada	Canada (CA)
	Latin America and Caribbean (LACR)	Caribbean		Anguilla (AI), Antigua (includes Barbuda) (AG), Aruba (AW), Bahamas (BS), Barbados (BB), Bermuda (BM), British Virgin Islands (VG), Cayman Islands (KY), Cuba (CU), Dominica (DM), Dominican Republic (DO), Grenada (GD), Guadeloupe (GP), Haiti (HT), Jamaica (JM), Martinique (MQ), Montserrat (MS), Netherlands Antilles (AN), Nevis (includes St. Kitts) (KN), St. Lucia (LC), St. Vincent (VC), Trinidad and Tobago (TT), Turks and Caicos Islands (TC)
		Central America		Belize (BZ), Costa Rica (CR), El Salvador (SV), Guatemala (GT), Honduras (HN), Nicaragua (NI), Panama (PA)

		South America	Argentina (AR), Bolivia (BO), Brazil (BR), Chile (CL), Colombia (CO), Ecuador (EC), French Guyana (GF), Guyana (GY), Paraguay (PY), Peru (PE), Suriname (SR), Uruguay (UY), Venezuela (VE)
Europe On Joint Business markets	Europe JB JB Europe		Austria (AT), Belgium (BE), Bulgaria (BG), Croatia (HR), Cyprus (CY), Czech Republic (CZ), Denmark (DK), Estonia (EE), Finland (FI), France (FR), Germany (DE), Gibraltar (GI), Greece (GR), Hungary (HU), Iceland (IS), Ireland (IE), Italy (IT), Latvia (LV), Lithuania (LT), Luxembourg (LU), Malta (MT), Netherlands (NL), Norway (NO), Poland (PL), Portugal (includes Azores and Madeira) (PT) Romania (RO), Slovakia (SK), Slovenia (SI), Spain (including the Canary Islands) (ES), Sweden (SE), Switzerland (CH), United Kingdom (including Isle of Man and the Channel Islands) (GB)
	Other IAG Europe		Albania (AL), Algeria (DZ), Andorra (AD), Armenia (AM), Belarus (BY), Bosnia Herzegovina (BA), Faroe Islands (FO), Georgia (GE), Liechtenstein (LI), Macedonia (MK), Moldova (MD), Monaco (MC), Montenegro (ME), Morocco (MA), Russia Federation (RU), San Marino (SM), Serbia (RS), Tunisia (TN), Turkey (TR), Ukraine (UA)

	<p>Europe (EURP)</p>		<p>Albania (AL), Algeria (DZ), Andorra (AD), Armenia (AM), Austria (AT), Belarus (BY), Belgium (BE), Bosnia Herzegovina (BA), Bulgaria (BG), Croatia (HR), Cyprus (CY), Czech Republic (CZ), Denmark (DK), Estonia (EE), Faroe Islands (FO), Finland (FI), France (FR), Georgia (GE), Germany (DE), Gibraltar (GI), Greece (GR), Hungary (HU), Iceland (IS), Ireland (IE), Italy (IT), Latvia (LV), Liechtenstein (LI), Lithuania (LT), Luxembourg (LU), Macedonia (MK), Malta (MT), Moldova (MD), Monaco (MC), Montenegro (ME), Morocco (MA), Netherlands (NL), Norway (NO), Poland (PL), Portugal (includes Azores and Madeira) (PT) Romania (RO), Russia Federation (RU), San Marino (SM), Serbia (RS), Slovakia (SK), Slovenia (SI), Spain (including the Canary Islands) (ES), Sweden (SE), Switzerland (CH), Tunisia (TN), Turkey (TR), Ukraine (UA), United Kingdom (including Isle of Man and the Channel Islands) (GB)</p>
	<p>PACIFIC (SWPC)</p>		<p>Australia (includes Cocos (Keeling) Island) (AU), Christmas Island (CX), Cook Islands (CK), Fiji Islands (FJ), French Polynesia (PF), Kiribati (KI), Nauru (NR), New Caledonia (includes Loyalty Islands) (NC), New Zealand (NZ), Niue (NU), Norfolk Islands (NF), Papua New Guinea (PG), Pitcairn Island (PN), Solomon Islands (SB), Tonga (TO), Tuvalu (TV), Vanuatu (VU), U.S. Pacific Islands (includes American Samoa, Northern Mariana Islands and Palau Islands) (PC), Wallis And Futuna Islands (WF), Western Samoa (WS)</p>
	<p>FAR EAST (FARE)</p>	<p>Asia JB*</p>	<p>China (CN), Guam (GU), Hong Kong (HK), Indonesia (ID), Japan (JP), Malaysia (MY), Philippines (PH), Singapore (SG), South Korea (KR), Taiwan (TW), Thailand (TH), Vietnam (VN)</p> <p>*BA - Asia JB and Asia Other equals Far East</p>

		Asia Other*	<p>Afghanistan (AF), Bangladesh (BD), Bhutan (BT), Brunei (BN), India (IN), Kazakhstan (KZ), Kampuchea (formerly Cambodia) (KH), Kyrgyzstan (KG) Laos (LA), Macau (MO), Micronesia (includes Caroline Island and Marshall Islands) (FM), Mongolia (MN), Myanmar (MM), Nepal (NP), North Korea (KP), Pakistan (PK), Republic of Maldives (MV), Sri Lanka (LK), Tajikistan (TJ), Turkmenistan (TM), Uzbekistan (UZ)</p> <p>*BA – separate element for South Asian Sub-Continent</p>
	South Asian Sub-Continent (SASC/SEAS)		<p>Afghanistan (AF), Bangladesh (BD), Bhutan (BT), India (IN), Nepal (NP), Pakistan (PK), Republic of Maldives (MV), Sri Lanka (LK)</p> <p>*AA – these countries are included as Asia Other</p>
	Japan (JP)		Japan (JP)
	MIDDLE EAST (MIDE)		<p>Azerbaijan (AZ), Bahrain (BH), Egypt (EG), Iran (IR), Iraq (IQ), Israel (IL), Jordan (JO), Kuwait (KW), Lebanon (LB), Oman (OM), Qatar (QA), Saudi Arabia (SA), Sudan (SD), Syria (SY), Republic of Yemen (YE), United Arab Emirates (AE)</p>

	AFRICA (AFRA)		Angola (AO), Benin (BJ), Botswana (BW), Burkina Faso (BF), Burundi (BI), Cameroon (CM), Cape Verde (CV), Central African Republic (CF), Chad (TD), Comoros (KM), Cote d'Ivoire (Ivory Coast) (CI), Djibouti (DJ), Equatorial Guinea (GQ), Ethiopia (ET), Eritrea (ER) Gabon (GA), Gambia (GM), Ghana (GH), Guinea (GN), Guinea Bissau (GW), Kenya (KE), Libya (LY), Lesotho (LS), Liberia (LR), Madagascar (MG), Malawi (MW), Mali (ML), Mauritania (MR), Mauritius (MU), Mayotte (YT), Mozambique (MZ), Namibia (NA), Niger (NE), Nigeria (NG), Reunion Island (RE), Rwanda (RW), Sao Tome and Principe (ST), Senegal (SN), Seychelles (SC), Sierra Leone (SL), Somalia (SO), South Africa (ZA), Swaziland (SZ), Tanzania (TZ), Togo (TG), Uganda (UG), Western Sahara (EH), Zaire (Congo) (CD) Zambia (ZM), Zimbabwe (ZW)
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Additional regional codes (added 01Jan20)

AS2

Afghanistan (AF), Brunei (BN), China (CN), East Timor (TL), Hong Kong (HK), Indonesia (ID), Japan (JP), Kampuchea (formerly Cambodia) (KH), Kazakhstan (KZ), Kyrgyzstan (KG) Laos (LA), Macau (MO), Malaysia (MY), Mongolia (MN), Myanmar (MM), North Korea (KP), Philippines (PH), Russia Asia Region (XU), Singapore (SG), South Korea (KR), Thailand (TH), Taiwan (TW), Tajikistan (TJ), Turkmenistan (TM), Uzbekistan (UZ), Vietnam (VN)

OC2

American Samoa (AS), Australia (AU), Christmas Island (CX), Cocos Islands (CC), Cook Islands (CK), Fiji Islands (FJ), French Polynesia (PF), Guam (GU), Micronesia (includes Carolina Islands) (FM), Kiribati (KI), Marshall Islands (MH), Nauru (NR), New Caledonia (includes Loyalty Islands) (NC), New Zealand (NZ), Niue (NU), Norfolk Islands (NF), Northern Mariana Islands (MP), Palau (PW), Papua New Guinea (PG), Solomon Islands (SB), Tonga (TO), Tuvalu (TV), Vanuatu (VU), U.S. Pacific Islands (UM), Wallis And Futuna Islands (WF), Western Samoa (WS)

EU2

Albania (AL), Armenia (AM), Austria (AT), Belarus (BY), Belgium (BE), Bosnia Herzegovina (BA), Bulgaria (BG), Croatia (HR), Cyprus (CY), Czech Republic (CZ), Denmark (DK), Estonia (EE), Faroe Islands (FO), Finland (FI), France (FR), Georgia (GE), Germany (DE), Gibraltar (GI), Greece (GR), Greenland (GL), Hungary (HU), Iceland (IS), Ireland (IE), Israel (IL), Italy (IT), Latvia (LV), Lithuania (LT), Luxembourg (LU), Macedonia (MK), Malta (MT), Moldova (MD), Monaco (MC), Montenegro (ME), Netherlands (NL), Norway (NO), Poland (PL), Portugal (includes Azores and Madeira) (PT)

Romania (RO), Russia Federation (RU), Serbia (RS), Slovakia (SK), Slovenia (SI), Sweden (SE), Svalbad and Jan Mayen (SJ), Switzerland (CH), Turkey (TR), Ukraine (UA)

ES2

Spain (including the Canary Islands) (ES)

UK2

United Kingdom (including Isle of Man and the Channel Islands) (GB)

NA2

Canada (CA), Puerto Rico (PR), United States (US), Virgin Islands (VI)

MX2

Mexico (MX)

LA2

Argentina (AR), Belize (BZ), Bolivia (BO), Brazil (BR), Chile (CL), Colombia (CO), Costa Rica (CR), Ecuador (EC), El Salvador (SV), Falkland Islands (FK), French Guyana (GF), Guatemala (GT), Guyana (GY), Honduras (HN), Nicaragua (NI), Panama (PA), Paraguay (PY), Peru (PE), Suriname (SR), Uruguay (UY), Venezuela (VE)

CA2

Anguilla (AI), Antigua (includes Barbuda) (AG), Aruba (AW), Bahamas (BS), Barbados (BB), Bermuda (BM), Bonaire (BQ), British Virgin Islands (VG), Cayman Islands (KY), Cuba (CU), Curacao (CW), Dominica (DM), Dominican Republic (DO), Grenada (GD), Guadeloupe (GP), Haiti (HT), Jamaica (JM), Martinique (MQ), Montserrat (MS), Nevis (includes St. Kitts) (KN), St. Barthelemy (BL), St. Lucia (LC), St. Martin (MF), St. Vincent (VC), Sint Maarten (SX), Trinidad and Tobago (TT), Turks and Caicos Islands (TC)

AF2

Algeria (DZ), Angola (AO), Benin (BJ), Botswana (BW), Burkina Faso (BF), Burundi (BI), Cameroon (CM), Cape Verde (CV), Central African Republic (CF), Chad (TD), Comoros (KM), Congo (CG), Cote d'Ivoire (Ivory Coast) (CI), Democratic Republic of Congo (CD), Djibouti (DJ), Equatorial Guinea (GQ), Egypt (EG), Ethiopia (ET), Eritrea (ER), Gabon (GA), Gambia (GM), Ghana (GH), Guinea (GN), Guinea Bissau (GW), Kenya (KE), Libya (LY), Lesotho (LS), Liberia (LR), Madagascar (MG), Malawi (MW), Mali (ML), Mauritania (MR), Mauritius (MU), Mayotte (YT), Mozambique (MZ), Namibia (NA), Niger (NE), Nigeria (NG), Reunion Island (RE), Rwanda (RW), St Helena Island (SH), Sao Tome and Principe (ST), Senegal (SN), Seychelles (SC), Sierra Leone (SL), Somalia (SO), South Africa (ZA), South Sudan (SS), Sudan (SD), Swaziland (SZ), Tanzania (TZ), Togo (TG), Tunisia (TN), Uganda (UG), Zambia (ZM), Zimbabwe (ZW)

MI2

Azerbaijan (AZ), Bahrain (BH), Iran (IR), Iraq (IQ), Jordan (JO), Kuwait (KW), Lebanon (LB), Oman (OM), Palestine (PS), Qatar (QA), Saudi Arabia (SA), Syria (SY), Republic of Yemen (YE), United Arab Emirates (AE)

S02

Bangladesh (BD), Bhutan (BT), India (IN), Nepal (NP), Pakistan (PK), Republic of Maldives (MV), Sri Lanka (LK)

RO2

St Pierre and Miquelon (PM)

5. Glossary of terms

Interline	A commercial agreement between airlines for the provision of air travel
Marketed Flight Marketing Carrier	The airline whose identity or code appears with the flight number on the ticket. The airline appearing on the ticket can be different to the airline operating the flight
Operating Carrier	The airline whose aircraft will be used to operate the flight/service The airline appearing on the ticket can be different to the airline operating the flight
Ticket Taxes	Include all taxes, fees, levies and charges (including any insurance and fuel surcharges) recoverable from the passenger on the sale of an airline ticket (including the issue of a free of charge ticket) either payable by the ticketing Carrier or ultimately payable by the operating Carrier

6. Additional Information

The following notes are for information only. These are applicable to any reservation made by any party travelling on British Airways or Iberia.

i. Conditions of Carriage

All travel is subject to our conditions of carriage. A copy of the Conditions of Carriage is available at [British Airways Conditions of Carriage](#) and [Iberia Conditions of Carriage](#).

ii. Data Protection

British Airways and Iberia comply with all applicable statutes and regulations when processing personal data supplied by or on behalf of Eligible Passengers

A copy of our privacy policies can be found at [British Airways Privacy Policy](#) and [Iberia Privacy Policy](#)

iii. Corporate and Social Responsibility

Both British Airways and Iberia are committed to promoting Corporate and Social Responsibility, for more information please visit [BA Corporate Responsibility](#) and [Iberia Corporate Social Responsibility](#).